

Green Coffee Association Inc. / Green Coffee FOB, C&F, CIF contracts

All parties agree this contract is subject to the terms and conditions of the Green Coffee Association Inc.

Date: January 3rd, 2017  
 Seller: FLO ID: 2519  
 Sidama Coffee Farmers Cooperative  
 Union  
 PO Box 122062  
 Addis Ababa, Ethiopia  
 Tel: 251-14-407165  
 sidaccop@ethionet.et

Contract No: SU2017  
 Buyer:  
 Esperanza Cafe  
 3 rue du Fort de La Briche  
 93200 Saint-Denis  
 Tel: +33638156327  
 Fax:  
 florent@esperanzacafe.com

Quantity	Washed GR2	Bags:	150	Kg / bag:	60	Lbs / bag:	132.28
		Kg total:	9 000,00	Lbs total:	19 842,00		
	Unwash. GR3	Bags:	150	Kg / bag:	60	Lbs / bag:	132.28
		Kg total:	9 000,00	Lbs total:	19 842,00		

Quality Origin: Ethiopia Harvest: 2016-2017 Preparation: European  
 Moisture: 10% to 12% Screen: 14 and above Preparation: EP  
 Type: Green arabica specialty coffee washed gr2 (EU Organic) Primary coop: Shilicho coop  
 Type: Green arabica specialty coffee washed gr3 (EU Organic) Primary coop: Taramesa coop  
 Bags: Grain Pro bags required. No hook usage to load or unload the bags during transport.

Cup profile Shilicho coop (Washed): Floral (Jasmine and bergamote), fruity, citric medium acidity, medium body, good sweetness, silky mouthfeel. Overall complex and very floral cup  
 Taramesa coop (Unwashed): Fruity (red and blueberries), chocolaty, good sweetness, medium body, medium-high acidity, mouthfeel. Overall clean complex and fruity.

Price Fixed price upon seller's request  
 Final and minimum guaranteed price : 3.40 SUS / lb  
 Inconterm: FOB Djibouti

*Handwritten notes:*  
 1. ALE 1157 CPA 499756/17  
 2. n n n 499757/17  
 CR 05-01-17

Weight Shipped weights, 1/2% franchise

Payment Direct Deposit into SCFCU account

Insurance To ship covered by seller. From ship to Germany port covered by buyer

Shipment Date: March/April 2017 Port of: Djibouti, Djibouti

Destination Hamburg, Germany

Remarks Pre-shipment sample required. To be drawn from at least 100% of the contract quantity  
 Limited coffee will be approved within 15 days following the date of discharge in buy  
 Certificate of transaction according to Article 13 of Reg. (EC) No 1235/2008 issued by CERES required  
 Certificate of Origin required  
 Bags must be marked "Organic" with primary coop's name and name of Esperanza Cafe.  
 If any, arbitration in accordance with the rules of arbitration of the Green Coffee Association Inc.



**Seller**  
 Signature: \_\_\_\_\_  
 Name: \_\_\_\_\_  
 Date: \_\_\_\_\_

**Buyer**  
 Signature: \_\_\_\_\_  
 Name: Florent Gout  
 Date: January 3rd, 2017