

Green Coffee Association Inc. / Green Coffee FOB, C&F, CIF contracts

All parties agree this contract is subject to the terms and conditions of the Green Coffee Association Inc.

Date: December 19th, 2016

Contract No: PG2017

Producer	FLO ID: 6589
Permata Gayo Coop Syiah Utama Street, Simpang Utama Village No 61 Bandar Sub-District Bener Meriah District, NAD, Indonesia gayopermata@yahoo.co.id	

Buyer:	
Esperanza Cafe 3 rue du Fort de La Briche 93200 Saint-Denis Tel: +33638150327 florent@esperanzacafe.com	

Quantity	Bags: 260	Kg / bag: 60	Lbs / bag	132
	Kg total: 15 600,00	Lbs total: 34 320,00		

Quality	Origin: Sumatra, Gayo	Coop: Permata Gayo	Harvest: 2016-2017
	Type: Green arabica specialty quality coffee, Gayo gr 1	Preparation: European	
	Moisture Content: 10% - 12%	Certification: EU Organic	
	Note: To be bagged in Grain Pro Bags and wrapped with a plastic tin tie		

Cup profile Clean, intense dark chocolate notes, papaya notes, clean leather, clean earthiness, medium acidity, high body, creamy mouthfeel, and lingering aftertaste

Price To be fixed with an average of the NYC in the 30 days prior shipping date
 NYC Mar 17 + 0,20 \$US per lb (Social) + 0,30\$US per lb (Org.) + 0.50 \$US per lb (Diff.)
OR minimum guaranteed price of 2.75 \$US / lb
Inconterm: FOB Belawan, Medan

Financing	The vendor requires prefinancing from the buyer?	Yes	No
	The vendor already has an agreement with a lending organization	Yes	No

Weight Shipped weights, 1/2% franchise

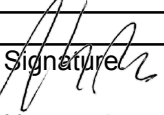

Payment Cash against documents CAD

Insurance To ship covered by seller. From Ship to Hamburg port covered by buyer

Shipment **Date:** March 2017 **Port of:** Belawan

Destination Hamburg, Germany

Remarks Pre-shipment sample required. **To be drawn from at least 100% of the contract's quantity**
 Landed coffee will be approved within 15 days following the date of discharge in buyer's warehouse
 Certificate of Transaction according to Article 13 of Reg. (EC) No. 1235/2008 issued by CU required.
 Certificate of Origin required
 Bags must be marked with "Organic", with primary cooperative logo and name of Esperanza Cafe
 If any, arbitration in accordance with the rules of arbitration of the Green Coffee Association Inc.

Producers		Buyer	
Signature: 		Signature: 	
Name: Armia		Name: Florent Gout	
Date: December 20, 2016		Date: December 19th, 2016	